

BROKER MARKET DAY – 08 JUNE 2017 – RDS

#BrokerMarketDay

Aiken Insurances	www.aikenco.ie	Wholesaler/ Coverholder	Commercial Wholesale and Retail Insurance Brokers and Lloyds Coverholders specialising in High Risk Liability, Property, Financial Lines and Unoccupied Properties.
AIG	https://www.aig.ie/business	Commercial Insurance	RapidCover – our broker only online quote and buy system. Products: <ul style="list-style-type: none"> • Marine • Cyber • Commercial Combined
Applied Systems	www.appliedsystems.ie	Software Provider	Applied Systems is the leading global provider of cloud-based software that powers the business of insurance. Recognised as a pioneer in insurance automation and the innovation leader, Applied is the world's largest provider of broker management systems, serving customers throughout the United States, Canada, the Republic of Ireland, and the United Kingdom. By automating the insurance lifecycle, Applied enables millions of people around the world to safeguard and protect what matters most.
Autoglass	www.autoglass.ie	Vehicle Glass Repair & Replacement Specialists	40 years serving Irish drivers, Autoglass® are Ireland's leading provider of vehicle glass repairs and replacements. Autoglass® can repair or replace

			<p>any piece of glass on any make or model. We use only OEM (Original Equipment Manufacturer) glass & the highest quality tools. Autoglass® set the standard for industry safety and quality. We are a fully mobile service, covering the 32 counties of Ireland, serving customers at a time and place that suits them. As the preferred partner of the IBA for the last 5 years, Autoglass® understand the importance, impartiality and expert advice provided to customers of IBA members, and pleased to support their members in the event of a glass claim. Call 1850 363636 or log on to www.autoglass.ie</p>
<p>AON</p>	<p>www.aon.ie</p>	<p>Wholesale Broker</p>	<p>Wholesale Brokers that facilitate the following Products/Schemes:</p> <ul style="list-style-type: none"> • Motor Insurance Scheme for Concrete Manufacturers • Golf Insurance Scheme – Personal Accident/Club Insurance/Pro Shops • Professional Indemnity Insurance • High Net Worth Household Insurance • Nursing Home Facility • Chubb Online Facility - Excess Liability/Personal Accident/D&O Insurance • Construction Facility • Technology Scheme
<p>ARB</p>	<p>www.arb.ie</p>	<p>Wholesale Underwriter</p>	<p>ARB is a leading Wholesale Underwriter based in Dublin which is made up of teams of highly experienced people who offer a high level of service and quality in underwriting. ARB is an innovative company that has developed markets abroad to enable Irish Brokers to place</p>


			alternative risks for their clients. We specialise in Motor, Commercial and Travel Insurance. Motor Insurance products include Private Motor and Commercial Motor Insurance.
AVIVA Insurance	www.aviva.ie	Insurer	<p>We are a leading insurer in Ireland with close to 1,100 Irish employees, and are part of the Aviva group which is present across 16 markets in Europe, Asia and Canada with around 33 million customers worldwide. With over 300 years of heritage, we combine strong life insurance, general insurance and asset management businesses under one powerful brand.</p> <p>In Ireland, we provide a comprehensive range of general and Life insurance products, including motor, household and commercial, pensions, protection plans and savings & investment products. We are proud sponsors of Irish soccer and rugby along with our charity partnership with Pieta House.</p>
CalQRisk	www.calqrisk.com	Misc. - Risk Solutions	<p>CalQRisk Broker is a Governance, Risk & Compliance software specifically tailored for Retail Intermediaries in Ireland. CalQRisk is populated with a comprehensive knowledgebase of risks that impact a broker's business and the controls that must, should or could be in place to mitigate them. Conduct risks, Cybersecurity risks, Data Protection risks and the compliance requirements of the Consumer Protection Code, Minimum Competency Code, etc. are all featured in the knowledgebase. This enables users to quickly establish a Risk Register and to view their organisation's current compliance position at the touch of a button</p>
Covernet	www.Cover.Net Limited	Misc. - Insurance Software Provider	<p>Cover.Net provide market leading software for MGA's and Wholesale brokers. Our ISMIS software</p>

			provides a fully hosted broker and public sales portal that also can be edi integrated. It also provides a complete back office policy management solution, with full claims management capabilities and accounts reconciliation, along with some of the richest built in MI available in the market. If you've got a scheme you want to grow, or one that is becoming too large to manage, get in touch to see how efficiently and cost effectively we can help you.
Capital IM	www.capitalim.ie	Coverholder at LLOYD'S	<p>At Capital Insurance Markets we are committed to providing the best possible service to all our brokers. We only deal with insurance brokers on our range of products and are continually evolving and adapting new products to bring to our broker clients. Here at Capital Insurance Markets we are underwriting and insurance product specialists using only Lloyds or "A" Rated Insurers.</p> <p>Products Available – Aviation / Property Owners / Construction Machinery / Contractors All risks / Cargo / Contract Cleaners / Cyber / Employers & Public Liability – Construction Trades / Professional Indemnity / Homeowners 26 (Renovations) Oil distributors / Recruitment Companies / Security Companies</p>
Close Brothers	www.closebrotherspf.com	Misc. – Finance	<p>Helping to make insurance more affordable for over 1.5 million people and businesses by spreading the cost through premium finance. We work with over 2,000 brokers to help over a million people across the UK and Ireland spread the cost of their insurance policy. As the pioneering providers of premium finance, we have been making it easier for our customers to manage their money for over 35 years. We're part of Close Brothers, a leading UK merchant</p>

			banking group providing lending, deposit taking, wealth management services and securities trading.
Citynet	www.citynet.eu.com	Lloyds Broker	Services: Commercial Insurance; Property/Liability Motor Fleet; Professional Insurance; Speciality Insurance; Facilities Insurance. Schemes: Manufacturing Combined; Plastics Combined; Engineers Combined; SMEs
Circulator	https://www.circulator.com/insurance-solutions/	Misc: Communication Technology Provider	Automating Multichannel Digital Communications in the Insurance Industry for both operational & marketing Teams. We work with clients who recognise that off-the-shelf solutions rarely lead to off-the-chart results. Our objective is to provide custom communication solutions that are designed to the unique needs of each business we work with. These solutions are tailored to match: driving higher sales, increasing customer retention, reducing cost-to-serve and improving your customer's experience. ISO27001 certified, Circulator guarantees extremely robust security and compliance standards.
Cunningham Lindsey	www.cunninghamlindsey.com	Loss Adjusters	Cunningham Lindsey has 50 years' experience working in partnership in the Irish insurance market delivering innovative claims services to our valued customers. In Cunningham Lindsey Ireland, we pride ourselves in having a culture of developing the best qualified loss adjusters in the market. We can tailor and specialise our service to meet our clients bespoke claims adjusting, handling and administration service requirements.
DAS Legal Expenses	www.das.ie	Misc - Legal Expenses Insurer	DAS is Ireland's largest Legal Expenses Insurer and is both a member of the Insurance Ireland and the Financial Services Ombudsman Bureau of Ireland. DAS provides access to affordable justice for individuals, member organisations and businesses

			through its range of tailored legal expenses insurance policies and services. Providing advice and representation for dealing with a wide variety of potential disputes, a DAS policy is a vital part of any insurance portfolio and should be part of any conversation between a broker and their client.
Dolmen Underwriting	www.dolmen-insurance.ie	Wholesaler/Coverholder	Home: Standard incl. sums insured and bedroom rates, non-standard, vacant, undergoing renovation, High Sums insured. Property Owners incl. Commercial, residential and mixed use, apartment block, Section 63, Land Liability Leisure and Entertainment; Marine Transit; Cyber Liability
Dual Insurance	www.dualinternational.com	MGA	DUAL Private Client specialises in Household and Motor insurance for mid, high and ultra-high net worth clients, with some of the broadest covers in the market and backed by Lloyd's A+ financial rating. With premiums starting at €1000, and with no upper limits, DUAL is now the go-to insurer for an ever growing number of Irish brokers, looking for the ultimate solution for their clients – the best of cover, competitively priced. DUAL is the largest MGA in the world and Lloyd's largest international coverholder. DUAL Private Client has over 15,000 customers in the UK and Ireland, and is undergoing significant growth and expansion.
ES Risks Limited	www.esrisks.com	Lloyds Broker	ES Risks are Lloyd's Brokers based in London, we work with Brokers, Coverholders & MGA's. We access Lloyd's syndicates, London Market and International Underwriters who provide specialised products to meet any client requirement, no matter how niche; including Performance Bonds and ALL types of Surety Bonds, as well as PI Insurance and EL

			& PL.
Eventinsure	www.eventinsure.ie	Wholesaler/Coverholder	Brady Underwriting is the new name for Event Insure, and is the wholesale division of Brady Insurance. We operate a number of schemes, including Eventinsure, SME commercial combined package and a personal accident scheme. We rebranded in 2017 to facilitate diversification into more lines of business. All our products have been rated A+ and we deliver all insurance solutions via our online broker platform. We offer the broker channel, choice, flexibility and aim to provide the best broker service in the market.
Footprint Underwriting	www.footprintunderwriting.ie	MGA	Footprint Underwriting is a dynamic and innovative Underwriting Agency based in Dublin. As one of Ireland's leading Underwriting Agencies, we aim to deliver a range of Personal Lines products with market leading cover/benefits with outstanding levels of underwriting support and claims service to both our Brokers and our mutual customers
Hiscox	www.hiscox.com	Insurers – Specialist Underwriting Commercial & Personal Lines Risks	Hiscox has been providing cyber and data insurance for 14 years and specialise in insuring businesses working in the technology and media industries. For your private clients, the Hiscox 606 Home Insurance policy is a premium product designed to protect the homes and belongings of high net worth individuals.
Hooper Dolan	http://hdgroup.ie/offices/waterford/services/broker-support-services	Wholesaler/Coverholder	<p>Leisure Risks</p> <ul style="list-style-type: none"> • Hotels • Pubs (very keen rates on country pubs) • Nightclubs <p>Commercial Combined</p> <ul style="list-style-type: none"> • Risks with unusual construction or claims. <p>Professional Indemnity and all occupations catered for including:</p>

			<ul style="list-style-type: none"> • Directors and Officers • Architects/Engineers • Accountants • Insurance Brokers <p>Property Insurance</p> <ul style="list-style-type: none"> • Property Owners for all occupations • Holiday Homes • Unoccupied Property • Waste/Recycling Risks • Entertainment industry risks <p>Liability Insurance</p> <ul style="list-style-type: none"> • All classes catered for including: • Unusual occupations • Risks with poor claims experience • Demolition risks
<p>Itomic Voice & Data</p>	<p>www.itomic.ie</p>	<p>Misc – Technology Managed Services</p>	<p style="text-align: center;">Our Services Find the right tailored solution for you</p>  <p style="text-align: center;"> <small>Managed Services Telephony IT Infrastructure Cloud Solutions Microsoft Solutions Support & Maintenance Consulting Services</small> </p>
<p>IMS Group</p>	<p>www.imsgroutltd.com</p>	<p>Misc. - Insurance Industry Support Specialists</p>	<p>Claims Management - We specialise in claims management for commercial and personal lines of claim including property, liability and vehicle claims.</p> <p>Risk Surveys - Providing high quality, independent risk surveys with years of experience in assessing risk and underwriting.</p> <p>First Notification of Loss -We provide FNOL services to insurers through a professional and qualified team, ensuring a seamless experience for your customers.</p> <p>Customer Services - Offering a large range of high</p>

			<p>quality out-sourced business support services for the insurance industry throughout the UK, Europe and Ireland.</p> <p>Contact Centre - Our team is specialised in insurance outsourced services by understanding the needs of an insurer and providing expert knowledge and efficiency.</p>
HSB Engineering Insurance	https://www.munichre.com/HSBEIL	Insurance Company	<p>HSB Engineering Insurance, as part of Munich Re, is a leading specialist provider of engineering and construction insurance, inspection services, and engineering-based risk management. From steam boilers to cyber security, our expertise extends across traditional covers such as equipment breakdown and construction, to product innovations like energy efficiency and cyber insurance. We understand and underwrite engineering risks for businesses of all sizes and industry types; using our knowledge and experience to design risk solutions that render tomorrow's world insurable.</p> <p>For more information about our products and services visit our website www.munichre.com/HSBEIL or contact our Dublin office.</p>
The Insurance Institute	www.iii.ie	Professional Education	<p>Committed to the professional development of over 17,500 members, The Insurance Institute designs and delivers qualifications, training, executive education and Continuing Professional Development (CPD) through a cost effective, fully supported framework to members of the general insurance industry in Ireland. Founded in 1885, The Insurance Institute is a not-for-profit membership organisation headquartered in Dublin city centre with Local</p>

Isure Underwriting	www.isureunderwriting.ie	Coverholder at Lloyds	<p>Institutes in Cork, Dublin, Galway, Limerick and Sligo.</p> <p>ISure Underwriting – Making Difficult Easy. We are Ireland's newest online quote and buy facility for the SME market and specialise in a number of online products, including;</p> <ul style="list-style-type: none"> - Real estate solutions - Commercial combined - Retailers - Tradesman liability - Hospitality solutions <p>We empower brokers by making business easy to place, easy to trade and easy to bespoke. Through our easy to use system; specialist underwriters; and A-rated capacity; we deliver insurance solutions that are second to none. To learn more come and see our team on stand 41.</p>
Kennco	www.kennco.ie	MGA	<p>KennCo Underwriting Limited was formed in 2008 and has become Ireland's largest MGA. KennCo is very proud to be a 100% Irish company. KennCo employs over 50 trained and experienced personnel who deliver the highest standards in Customer Experience and professionalism.</p> <p>KennCo's huge success is down to providing competitively priced insurance policies while still maintaining the promise of ensuring security, stability and great service to Brokers and Policyholders. KennCo prides itself in partnering with carriers who provide peace of mind and security through having proven track records and healthy and sustainable financial strength.</p> <p>KennCo provides products in the following classes: Motor – Household – Travel – Commercial – Motor</p>

			Trade – Professional Indemnity – Medical Malpractice – Cyber
Kidd Insurances	www.kiddinsurances.ie	Wholesaler/Coverholder	Kidd Insurances have been coverholders with Lloyds for over 30 years and have special facilities for arranging cover on Owner Occupied & Let Houses, Holiday Homes, Unoccupied Properties both Private and Commercial, Commercial Property Owners, Non-Standard Construction Homes, Mobile Homes, Touring Caravans. A second holiday home facility has also been in place for over 30 years with AXA. The wholesale broker market is the primary distribution channel for these products and we currently have over 370 brokers with whom we do business
Lloyd’s of London, Ireland.	https://www.lloyds.com/lloyds/offices/europe/ireland	Lloyds Underwriters	With expertise earned over centuries, Lloyd’s is the foundation of the insurance industry and the future of it. Led by expert underwriters and brokers who cover more than 200 territories, the Lloyd’s market develops the essential, intricate and critical insurance needed to underwrite human progress. Lloyd’s underwriters devise tailored innovative solutions for complex problems. Unlike most other insurance brands, Lloyd’s is not a company, it’s a market where our members join together as syndicates to insure and reinsure risk. Lloyd’s underwriters are authorised to write all class of insurance business in Ireland, except permanent health insurance. They are also permitted to write all class of reinsurance business
Mr Windscreen	www.MrWindscreen.ie	Vehicle Glass Repair & Replacement Specialists	Mr.Windscreen® via their APA managed call centre, fully trained technicians, and use of only OEM products, provides expert vehicle glass repair & replacement services nationwide; they also offer property insurers a cost saving claims management

			service on an FOC basis via GlassCare. For more info Call 1850 5 12345 or check out www.MrWindscreen.ie
Money Advice	www.moneyadvice.ie	Software Provider	Financial and Mortgage software provider. Full CRM, Needs Analysis, Affordability and Fact Find reports, Life Quotations, Data Downloads, Compliance & Money Laundering software, Document and Pipeline Management with Automated Commissions reconciliation, On-line data capture for clients, Product Library, Marketing and client Cash Flow management.
OBF	www.obf.ie	Coverholder Llyods Broker	OBF Insurance Group provide niche insurance products to brokers and we specialise in the following areas: Mobile Homes and Caravans; Unoccupied Homes – Including major renovations; Non Standard residential properties; Thatch private dwellings; Holiday Homes; Professional Indemnity; Directors and Officers; Cyber Liability; Medical Malpractice; Design and Construct; Photographers
O Driscoll O Neil Underwriting	www.odon.com	Lloyds Broker	ODON wholesale facility has been trading since 2010. We have a wide range of products available into the London market. We have five A rated capacity providers as follows: DTW 1991 (R&Q) XL Catlin Hiscox Sportscover Novae Our appetite extends to: Commercial ; Community & Voluntary; Theatre & Drama; Activity & Leisure; Festival & Events Sports & Leisure facility; Personal Accident Facility.

			Commission is payable on all of these policies up to and over London market standards. We pride ourselves on providing same day quotations when needed, quick and accurate issuing of policy documents & a flexible underwriting approach to suit your client's needs.
OSG	www.osg.ie	Loss Adjustor	OSG Vericclaim is Ireland's Largest and Longest established Specialist Third Party Administrator and Loss Adjuster. OSG Vericclaim are part of the Sedgwick International Organisation with the support and resources of the Leading Global provider of technology enabled claims solutions. A unique business model incorporating industry and market experience, lean process management and modern technology sets OSG Vericclaim apart from the competition. Providing the service layer between our clients and their customers we have a proven pedigree and reputation for operational excellence delivering the widest range of specialist and technical services in the market. We are regulated as an Insurance Intermediary with the Central Bank of Ireland, OSG Vericclaim have full EU Passport status and meet all Fiduciary and Corporate Governance Standards.
Open GI Ireland	www.opengi.ie	Misc. – Technology	Open GI Ireland is the market leader in Personal and Commercial General Insurance systems in Ireland. We support a number of key customer groups including national and regional insurance brokers, wholesale and underwriters. Established in 1979, Open GI Ireland has over 35 years heritage and works with brokers to provide a solution that is right

			<p>for their business.</p> <p>As a trusted business partner to the General Insurance market Open GI Ireland offers a wide range of products which are:</p> <ul style="list-style-type: none"> • Highly flexible, • Easily integrated with current and new partners, • Robust, reliable and scalable platform. <p>To find out more, please visit www.opengi.ie</p>
<p>Optis Insurance</p>	<p>www.optis.ie</p>	<p>MGA</p>	<p>Optis Insurances distribute a wide range of products to our panel of retail intermediaries throughout Ireland. Using only A+ rated insurers, we deliver the following products via our online portal: Property Owners, Commercial Combined, Combined Liability, Retail and Office, Leisure, Professional Indemnity, Contract Works, Self Build (New build and renovation), Personal Accident. Celebrating our 10th year in business and dedicated to the broker channel – we look forward to welcoming you to our stand</p>
<p>Patrona</p>	<p>www.patrona.ie</p>	<p>MGA - Underwriters</p>	<p>Patrona Underwriting Limited is a dynamic and flexible underwriting company. Our philosophy is to only participate in areas where we can add value. Our exclusive 'Broker Only' products are designed to enhance the broker's offering to their clients. Personal interaction is a key feature of our broker relationships and we encourage open dialogue and feedback between our underwriters and broker teams. Our product range includes offerings in Personal Motor, Commercial Motor, Fleet, Logistics, and Commercial Liability. We are constantly working</p>

			to evolve our offerings to ensure that our brokers have the ability to foresee and facilitate change in market demand.
Premium Credit	www.premiumcredit.co.uk	Misc – Finance	<ul style="list-style-type: none"> • Ireland’s leading Premium Finance Provider • Preferred Provider of the Irish Brokers Association • Facilities to include: Commercial & Personal Lines Premium Financing. • Demonstration of Commercial facility on Interactive • Demonstration of PL’s Facility on Plasma. • Information on PL’s Integration on Personal Lines. • Broker Opportunities on Premium Financing • Additional Services ie: Client Fee Accountancy Funding etc.
Prestige Underwriting Services Ireland Ltd	www.prestigeunderwriting.com	MGA	<ul style="list-style-type: none"> • Octane Non standard Motor Insurance – convicted drivers, high performance vehicles, imported vehicles, modified vehicles and other hard to place risks. Age profile 25+ • Motor Trade Road Risks Insurance • Liability Insurance – suitable for motor trade industry and other small contractors • Home Insurance – rates available via Applied Systems • Property Owners Insurance – rates available via Applied Systems

			<ul style="list-style-type: none"> Professional Indemnity – wholesale arrangement via many UK insurers .
Raw Group	raw-group.com	Misc	<p>RAW has specialised in resolving pollution incidents since 1998 and we have built our reputation based on quality and trust. From domestic heating oil leaks to harbour fuel spills, RAW is an accredited responder, providing industry-leading resources to sites across Ireland and the UK.</p> <p>We investigate and remediate in excess of 600 pollution incidents each year on a wide variety of premises including farms, factories, fuel depots, utilities sites and domestic properties. Our teams of highly qualified Environmental Scientists will handle the investigation of any pollution incident and our in-house civils and engineering teams will deliver the required remediation works from inception through to completion.</p>
R&Quiem Limited	www.rqih.com	Lloyds Brokers	R&Quiem offer full support for a wide range of broker related services. We specialise in both providing an Appointed Representative facility and obtaining Lloyds broker accreditation for non-Lloyds brokers. These unique offerings include compliance, transactional and fiduciary functions with full system capability.
Robertson Low	www.robertsonlow.com	Lloyds Brokers	Robertson Low is the first Irish incorporated ' Lloyd's Broker' with offices in Dublin and London . Robertson Low transact business directly with insurers in the London & Lloyd's insurance markets providing our broker partners with unrivalled access to competitive.

			insurance solutions- exclusive apartment block facility, exclusive commercial combined product, property owners, general liability, professional indemnity , cyber insurance and high net worth household. See latest Robertson Low Latest Ezine
Securus Insurance	www.securus.ie	Wholesaler/Coverholder	We can obtain terms for the following product types: Property owners risks - Occupied & Vacant; Professional Indemnity; High Net Worth household & motor; Excess Liability; Property Owners Liability - stand alone; Non-standard or distressed risks; Marine Cargo; Nightclubs Hotels; Directors & Officers Liability; Classic and vintage car cover
Surety Bonds	www.suretybonds.ie	Wholesaler/Coverholder	Surety Bonds is Irelands' only specialist bond broker. We place bonds with a wide range of surety providers for our brokers who are looking to solve client's capacity needs and who need specialist assistance in finding a market. The experience and expertise within the company helps take the hard work out of obtaining bonds. As independent Surety specialists, our expertise lies in bonds and guarantees only and we do not undertake any general insurance business. Brokers and clients find this extremely comforting as we will only ever be completely focused on the bond requirements. Surety Bonds can obtain an array of bonds.
Specialist Underwriting Services Ltd	www.sus.ie	MGA - Dedicated Wholesale Brokers	Specialist Underwriting Services has operated as an MGA and cover holder in the Irish Broker Market for over 25 years, partnering with A+ carriers only. Its renowned Safe Scheme product has stood the test

			<p>of time, serving both Broker and Underwriter markets very well.</p> <p>With new partners we are embarking on the provision of increased capacity and extension of the Safe Scheme in conjunction with the Introduction of New Products such as Commercial Combined and Professional Indemnity. Come visit John, Tina, Jim, Jason and Lyndsey at Stand 6</p>
Thomond Underwriting	www.thomondunderwriting.ie	MGA & Coverholder at Lloyd's	<p>Thomond Underwriting are celebrating 10 years in business as a leading Underwriting Agency in Ireland Thomond offer a number of Rated Insurance Product Solutions for your clients to include:</p> <ul style="list-style-type: none"> • Material Damage • Property Owners Liability • Public & Employers Liability • Contractors All Risks • Bonds • Personal Accident & illness • Professional Indemnity <p>We pride ourselves on</p> <ul style="list-style-type: none"> • Fast Turnaround on Quotes, Inceptions & Documentation • A flexible approach to client & Broker needs • Professional, Efficient and High-Quality Service
Travelers	www.travelers.ie	Insurer	<p>Established in Ireland in 1995, Travelers Insurance Company Limited's branch in Ireland provides a range of property and liability covers for businesses and institutions and strives to create long-term sustainable, best-in-class business insurance relationships.</p>
Virtual	www.virtualbooklet.com	Misc. – Broker	<p>The virtual booklet system is a broker specific</p>

Booklet		Technology	technology system that massively reduces postal costs, increases compliance and automates cross selling.
Willis Towers Watson	www.willistowerswatson.com	Wholesaler/Coverholder	Willis Towers Watson offer the following products to broking partners ; <ul style="list-style-type: none"> • Asgard – Motor Fleet, Bus & Coach & Private Car Facility • Golsure - Golf Club Insurance • SIMI – Motor Trader Insurance • Propsure – Property Owners Facility • Sports & Leisure – Large Sports & Leisure Facility
Wrightway Underwriting Ltd	www.wrightway.ie	MGA - Coverholder at Lloyd's	“A” and “A-“ Rated capacity across an extensive suite of Commercial and Personal lines products including: TruckPlan - Single heavy goods vehicle product with broad risk appetite (ComQuote); MultiPlan - Own goods fleet (min. two vehicles); Household – Owner Occupied / Let Residential / Contents only options available (HIQS); Combined Liability & Contractors All Risks – targeting an extensive range of trades; Special Types - TPO/ TPFT / Comp options (ComQuote); Fleet - Hire & Reward & Own Goods/ Ireland /UK / EU/ Carriers Liability/ Combined Liability/ADFT; VanPlan – Single Light Commercial Vehicles (ComQuote); Private Car – 3 discreet products targeting distinct markets (ComQuote)
Zurich Insurance Plc	www.zurichinsurance.ie	Insurer	As Ireland’s leading broker insurer, Zurich continues to build sustainable broker partnerships offering specialised and specialist product and service solutions for brokers’ customers. We are firmly committed to the broker market and will continue to

			<p>develop and strengthen relationships with our supporting broker partners. Our focus is to grow in a targeted way with supporting brokers where both parties can trade sustainably and profitably together. Our wide range of broker solutions including Financial Lines, Engineering, Business, Farm, Motor and Home is underpinned by our highly experienced and dedicated large case team, property and casualty mid-market underwriting teams and our personal lines service team.</p>
<p>360 Search</p>	<p>www.360search.ie</p>	<p>Misc. - Recruitment</p>	<p>360 Search is a recruitment company specialising in Insurance and Financial Recruitment. Our mission is to help companies engage with and hire the most qualified professionals to meet their companies' needs. At 360 Search, our knowledge of these markets is the guiding principle and forms the basis of our success</p>